

California Walnut Board

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An Equal Opportunity Employer and Provider



MONTHLY MANAGEMENT REPORT

Friday, March 8, 2019

February Shipments

Inshell (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>February 2018</u>	<u>2/28/2018</u>	<u>February 2019</u>	<u>2/28/2019</u>
Domestic	793	16,853	684	13,838
Export	<u>16,382</u>	<u>256,388</u>	<u>33,671</u>	<u>294,533</u>
Total	17,175	273,241	34,355	308,370

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>February 2018</u>	<u>2/28/2018</u>	<u>February 2019</u>	<u>2/28/2019</u>
Domestic	10,700	91,471	14,488	105,014
Export	<u>24,525</u>	<u>142,974</u>	<u>28,521</u>	<u>143,050</u>
Total	35,225	234,445	43,009	248,064

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>February 2018</u>	<u>2/28/2018</u>	<u>February 2019</u>	<u>2/28/2019</u>
Domestic	12,528	112,135	16,768	125,983
Export	<u>35,997</u>	<u>290,296</u>	<u>49,173</u>	<u>309,454</u>
Total	48,525	402,431	65,941	435,437

Final walnut receipts for 2018/2019 as reported by handlers on the
December 31, 2018 Crop Acquisition Report = 672,723 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)



Hyatt Regency
1 Old Golf Course Rd.
Monterey, CA 93940
(831) 657-6560

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

May 7-8, 2019

Tuesday, May 7, 2019

	<u>Time</u>	<u>Location</u>
Reception	5:30 p.m.	Spyglass Terrace
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Pacific-Grove

Wednesday, May 8, 2019

Continental Breakfast	7:30 – 9:00 a.m.	Pacific-Grove
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Pebble-Beach
Luncheon	11:30 a.m.	Pacific-Grove

***Registration is available at www.walnuts.org
The registration deadline is April 1, 2019**

**Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Hyatt Regency Monterey.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 02/28/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,853,118	13,837,866	-17.89%	91,470,929	105,014,250	14.81%
Canada	2,548,662	2,663,551	4.51%	9,101,053	9,159,629	0.64%
Mexico	88,184	171,080	94.00%	100,850	19,675	-80.49%
Sub-Total	19,489,964	16,672,497	-14.46%	100,672,832	114,193,554	13.43%
Central & South America						
Chile	0	176,092	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	0	-100.00%
Sub-Total	92,968	198,592	113.61%	114,000	0	-100.00%
Europe						
Austria	0	0	0.00%	656,000	504,300	-23.13%
Belgium	617,012	1,014,775	64.47%	1,344,000	1,050,000	-21.88%
Denmark	42,000	0	-100.00%	400,020	252,020	-37.00%
France	44,092	44,092	0.00%	199,100	17,050	-91.44%
Germany	11,543,736	9,147,610	-20.76%	36,518,973	23,542,932	-35.53%
Greece	1,255,300	499,893	-60.18%	108,050	587,520	443.75%
Italy	43,719,161	48,782,267	11.58%	2,947,737	3,949,719	33.99%
Netherlands	2,916,298	2,013,186	-30.97%	6,208,084	4,952,259	-20.23%
Norway	112,434	0	-100.00%	284,328	441,378	55.24%
Portugal	508,640	154,322	-69.66%	148,000	138,092	-6.69%
Spain	17,361,282	16,656,693	-4.06%	12,819,700	16,888,142	31.74%
Sweden	0	44,000	0.00%	839,586	823,600	-1.90%
Switzerland	0	20,000	0.00%	653,910	641,580	-1.89%
U.K.	924,975	236,738	-74.41%	3,755,828	5,339,277	42.16%
Sub-Total	79,044,930	78,613,576	-0.55%	66,883,316	59,127,869	-11.60%
Middle East/Africa						
Algeria	221,564	1,761,937	695.23%	0	0	0.00%
Bahrain	77,271	161,253	108.69%	240,836	157,392	-34.65%
Egypt	1,028,818	1,718,710	67.06%	406,562	1,029,030	153.11%
Iraq	0	837,748	0.00%	0	1,175,298	0.00%
Israel	486,384	1,028,948	111.55%	6,548,830	9,815,494	49.88%
Jordan	352,752	1,674,024	374.56%	715,500	2,827,226	295.14%
Kuwait	88,184	19,292	-78.12%	533,725	761,560	42.69%
Lebanon	4,139,336	6,930,804	67.44%	0	126,046	0.00%
Morocco	5,295,583	7,841,519	48.08%	0	0	0.00%
Pakistan	1,902,596	15,890,170	735.18%	0	42,328	0.00%
Qatar	8,267	30,313	266.67%	227,490	281,162	23.59%
Saudi Arabia	352,552	1,058,208	200.16%	954,987	3,107,517	225.40%
Tunisia	2,247,315	66,138	-97.06%	0	22,046	0.00%
Turkey	71,446,153	83,524,003	16.90%	879,527	106,001	-87.95%
U.A.E.	25,114,624	53,514,832	113.08%	2,038,855	6,501,816	218.90%
Sub-Total	112,761,399	176,057,899	56.13%	12,546,312	25,952,916	106.86%
Asia / Pacific Rim						
Australia	8,267	2,205	-73.33%	5,221,396	4,377,783	-16.16%
China	8,567,394	2,727,327	-68.17%	1,813,350	1,767,280	-2.54%
Hong Kong	10,282,097	4,032,451	-60.78%	963,700	986,846	2.40%
India	22,066,608	13,139,845	-40.45%	0	146,410	0.00%
Japan	0	0	0.00%	21,297,004	16,700,775	-21.58%
Korea	1,340,012	674,857	-49.64%	16,965,424	16,041,606	-5.45%
Malaysia	0	0	0.00%	531,400	716,585	34.85%
New Zealand	0	0	0.00%	656,890	814,444	23.98%
Philippines	0	0	0.00%	206,000	162,000	-21.36%
Singapore	88,184	0	-100.00%	669,668	1,032,576	54.19%
Taiwan	358,254	220,918	-38.33%	4,281,287	4,411,408	3.04%
Thailand	0	1,455,036	0.00%	400,618	123,490	-69.18%
Vietnam	17,095,574	11,940,049	-30.16%	99,680	66,480	-33.31%
Sub-Total	59,806,390	34,192,688	-42.83%	53,106,417	47,347,683	-10.84%
Other	2,045,500	2,635,149	28.83%	1,121,736	1,442,010	28.55%
GRAND TOTAL	273,241,151	308,370,401	12.86%	234,444,613	248,064,032	5.81%
Domestic Total	16,853,118	13,837,866	-17.89%	91,470,929	105,014,250	14.81%
Export Total	256,388,033	294,532,535	14.88%	142,973,684	143,049,782	0.05%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
February 2018 / February 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>February 2018</u>	<u>February 2019</u>	<u>% Change vs. Prior Year</u>	<u>February 2018</u>	<u>February 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	793,125	684,298	-13.72%	10,699,764	14,487,664	35.40%
Canada	85,892	40,000	-53.43%	1,270,950	1,655,944	30.29%
Mexico	0	0	0.00%	22,000	0	-100.00%
Sub-Total	879,017	724,298	-17.60%	11,992,714	16,143,608	34.61%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	0	96,750	0.00%
Belgium	0	0	0.00%	252,000	168,000	-33.33%
Denmark	0	0	0.00%	42,000	84,000	100.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	44,096	0.00%	6,542,622	5,660,858	-13.48%
Greece	0	0	0.00%	0	42,000	0.00%
Italy	529,148	2,859,718	440.44%	418,576	773,199	84.72%
Netherlands	169,754	171,408	0.97%	1,403,120	1,004,090	-28.44%
Norway	0	0	0.00%	40,000	121,750	204.38%
Portugal	88,184	0	-100.00%	0	0	0.00%
Spain	747,212	1,274,200	70.53%	1,548,474	2,383,466	53.92%
Sweden	0	0	0.00%	151,000	125,600	-16.82%
Switzerland	0	0	0.00%	158,700	125,950	-20.64%
U.K.	344,490	0	-100.00%	790,703	1,221,811	54.52%
Sub-Total	1,878,788	4,349,422	131.50%	11,347,195	11,807,474	4.06%
Middle East/Africa						
Algeria	132,828	485,012	265.14%	0	0	0.00%
Bahrain	11,133	44,092	296.05%	92,796	22,000	-76.29%
Egypt	84,096	87,302	3.81%	169,224	141,900	-16.15%
Iraq	0	44,092	0.00%	0	0	0.00%
Israel	0	44,092	0.00%	1,283,016	2,229,675	73.78%
Jordan	0	176,368	0.00%	150,900	715,000	373.82%
Kuwait	0	0	0.00%	94,886	126,258	33.06%
Lebanon	304,235	441,930	45.26%	0	42,000	0.00%
Morocco	925,564	1,321,748	42.80%	0	0	0.00%
Pakistan	0	3,092,692	0.00%	0	0	0.00%
Qatar	8,267	0	-100.00%	59,928	79,728	33.04%
Saudi Arabia	88,184	44,092	-50.00%	79,900	613,580	667.93%
Tunisia	0	22,046	0.00%	0	0	0.00%
Turkey	6,708,096	8,790,065	31.04%	0	42,000	0.00%
U.A.E.	3,614,565	12,198,938	237.49%	294,122	1,256,188	327.10%
Sub-Total	11,876,968	26,792,469	125.58%	2,224,772	5,268,329	136.80%
Asia / Pacific Rim						
Australia	0	2,205	0.00%	485,290	516,670	6.47%
China	356,755	44,092	-87.64%	651,850	276,500	-57.58%
Hong Kong	44,092	352,736	700.00%	256,034	213,940	-16.44%
India	1,588,416	810,489	-48.98%	0	39,683	0.00%
Japan	0	0	0.00%	3,903,422	4,162,400	6.63%
Korea	8,400	8,400	0.00%	2,827,392	2,667,112	-5.67%
Malaysia	0	0	0.00%	83,050	103,850	25.05%
New Zealand	0	0	0.00%	99,500	158,300	59.10%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	124,140	195,994	57.88%
Taiwan	0	0	0.00%	1,044,108	1,241,500	18.91%
Thailand	0	0	0.00%	109,020	0	-100.00%
Vietnam	454,148	1,182,790	160.44%	0	0	0.00%
Sub-Total	2,451,811	2,400,712	-2.08%	9,583,806	9,575,949	-0.08%
Other	88,184	88,184	0.00%	76,266	213,675	180.17%
GRAND TOTAL	17,174,768	34,355,085	100.03%	35,224,753	43,009,035	22.10%
Domestic Total	793,125	684,298	-13.72%	10,699,764	14,487,664	35.40%
Export Total	16,381,643	33,670,787	105.54%	24,524,989	28,521,371	16.30%