

## Almond Industry Position Report

SEPTEMBER 2022

### 2022-2023 Crop Year

| <u>Salable</u>               | <u>Forecast</u><br><u>Million Lbs.</u> | <u>2022-2023</u>                          | <u>2021-2022</u>                          | <u>% Change</u> |
|------------------------------|--|---|---|-----------------|
|                              |  | <u>08/01 - 09/30</u><br><u>Kernel Wt.</u> | <u>08/01 - 09/30</u><br><u>Kernel Wt.</u> |                 |
| 1. Carryin August 1, 2022    | 836.8                                  | 836,806,032                               | 608,137,394                               | 37.60%          |
| 2. Crop Receipts to Date     | 2,600.0                                | 978,513,324                               | 1,068,398,019                             | -8.41%          |
| 3. [2% Loss and Exempt]      | <u>(52.0)</u>                          | <u>(19,570,266)</u>                       | <u>(21,367,960)</u>                       |                 |
| 4. New Crop Marketable (2-3) | 2,548.0                                | 958,943,058                               | 1,047,030,059                             | -8.41%          |
| 5. [Reserve]                 | n/a                                    | <u>0</u>                                  | <u>0</u>                                  |                 |
| 6. Total Supply (1+4-5)      | <u>3,384.8</u>                         | <u>1,795,749,090</u>                      | <u>1,655,167,453</u>                      | 8.49%           |

### Shipments by Handlers

|                              |                |                      |                      |         |
|------------------------------|----------------|----------------------|----------------------|---------|
| 7. Domestic                  | 807.6          | 117,175,829          | 130,680,522          | -10.33% |
| 8. Export                    | <u>1,977.2</u> | <u>299,510,825</u>   | <u>304,317,408</u>   | -1.58%  |
| 9. Total Shipments           | 2,784.8        | <u>416,686,654</u>   | <u>434,997,930</u>   | -4.21%  |
| 10. Forecasted Carryout      | <u>600.0</u>   |                      |                      |         |
| 11. Computed Inventory (6-9) |                | <u>1,379,062,436</u> | <u>1,220,169,523</u> | 13.02%  |

### Commitments (sold, not delivered)\*\*

|                                   |  |                    |                    |         |
|-----------------------------------|--|--------------------|--------------------|---------|
| 12. Domestic                      |  | 338,449,140        | 304,149,231        | 11.28%  |
| 13. Export                        |  | <u>327,508,786</u> | <u>416,544,021</u> | -21.37% |
| 14. Total Committed Shipments     |  | <u>665,957,926</u> | <u>720,693,252</u> | -7.59%  |
| 15. Uncommitted Inventory (11-14) |  | <u>713,104,510</u> | <u>499,476,271</u> | 42.77%  |

\*\*Handlers reporting commitments represent 97% of the 2021/2022 crop

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

|                                  |                          | <u>2022-2023 Crop Year</u> |                      | <u>2021-2022 Crop Year</u> |                      |      |
|----------------------------------|--------------------------|----------------------------|----------------------|----------------------------|----------------------|------|
|                                  |                          | <u>09/01 - 09/30</u>       | <u>08/01 - 09/30</u> | <u>09/01 - 09/30</u>       | <u>08/01 - 09/30</u> |      |
| <u>DOMESTIC</u>                  | Shelled                  | 39,628,476                 | 81,330,026           | 41,751,522                 | 85,239,565           |      |
|                                  | Manufactured             | 23,197,455                 | 56,880,369           | 31,781,618                 | 63,380,300           |      |
|                                  | Products                 | 680,757                    | 1,313,846            | 619,861                    | 1,024,838            |      |
|                                  | Inshell                  | 256,214                    | 639,604              | 878,770                    | 1,184,655            |      |
|                                  | (Interhandler Transfers) | <u>(5,044,515)</u>         | <u>(8,689,740)</u>   | <u>(8,802,821)</u>         | <u>(14,412,161)</u>  |      |
|                                  | (Industry Purchases)     | <u>(6,990,427)</u>         | <u>(14,298,276)</u>  | <u>(2,105,643)</u>         | <u>(5,736,675)</u>   |      |
|                                  | Total:                   | <u>51,727,960</u>          | <u>117,175,829</u>   | <u>64,123,307</u>          | <u>130,680,522</u>   | 30%  |
| <u>EXPORT</u>                    | Shelled                  | 76,014,259                 | 196,973,332          | 76,048,972                 | 167,535,018          |      |
|                                  | Manufactured             | 8,753,247                  | 22,592,844           | 10,371,443                 | 22,333,875           |      |
|                                  | Products                 | 82,835                     | 222,504              | 195,785                    | 460,988              |      |
|                                  | Inshell                  | <u>51,806,245</u>          | <u>79,722,145</u>    | <u>76,904,584</u>          | <u>113,987,527</u>   |      |
|                                  | Total:                   | <u>136,656,586</u>         | <u>299,510,825</u>   | <u>163,520,784</u>         | <u>304,317,408</u>   | 70%  |
| <u>NET SHIPMENTS</u>             |                          | <u>188,384,546</u>         | <u>416,686,654</u>   | <u>227,644,091</u>         | <u>434,997,930</u>   | 100% |
| <u>EXEMPT/INEDIBLE SHIPMENTS</u> |                          | <u>1,504,908</u>           | <u>3,049,503</u>     | <u>323,529</u>             | <u>1,380,323</u>     |      |

| Global Percent Total Shiments | 2022/23 vs. 2021/22 YTD +/-    | World Region Destination        | 2022 - 2023 - Current           |                   |                        | 2022 - 2023 - YTD                   |                    |                      | 2021 - 2022 - Current           |                   |                        | 2021 - 2022 - YTD                   |                    |                      |            |
|-------------------------------|--------------------------------|---------------------------------|---------------------------------|-------------------|------------------------|-------------------------------------|--------------------|----------------------|---------------------------------|-------------------|------------------------|-------------------------------------|--------------------|----------------------|------------|
|                               |                                |                                 | Current Month - September, 2022 |                   |                        | August 1 through September 30, 2022 |                    |                      | Current Month - September, 2021 |                   |                        | August 1 through September 30, 2021 |                    |                      |            |
|                               |                                |                                 | SHELLED<br>62%                  | NKW<br>38%        | Month<br>TOTAL<br>100% | SHELLED<br>73%                      | NKW<br>27%         | YTD<br>TOTAL<br>100% | SHELLED<br>53%                  | NKW<br>47%        | Month<br>TOTAL<br>100% | SHELLED<br>63%                      | NKW<br>37%         | YTD<br>TOTAL<br>100% |            |
| 5%                            |                                | <b>NORTH AMERICA</b>            |                                 |                   |                        |                                     |                    |                      |                                 |                   |                        |                                     |                    |                      |            |
|                               | -5%                            | Canada                          | 4,673,856                       | 0                 | 4,673,856              | 10,526,684                          | 0                  | 10,526,684           | 5,555,573                       | 0                 | 5,555,573              | 11,104,023                          | 0                  | 11,104,023           |            |
|                               | 9%                             | Mexico                          | 3,139,835                       | 0                 | 3,139,835              | 5,797,061                           | 0                  | 5,797,061            | 2,680,325                       | 0                 | 2,680,325              | 5,303,474                           | 0                  | 5,303,474            |            |
|                               | 0%                             | <b>Ttl NORTH AMERICA</b>        | <b>7,813,691</b>                | <b>0</b>          | <b>7,813,691</b>       | <b>16,344,245</b>                   | <b>0</b>           | <b>16,344,245</b>    | <b>8,241,898</b>                | <b>0</b>          | <b>8,241,898</b>       | <b>16,413,497</b>                   | <b>0</b>           | <b>16,413,497</b>    |            |
|                               |                                | <b>LATIN AMERICA/CARIBBEAN</b>  |                                 |                   |                        |                                     |                    |                      |                                 |                   |                        |                                     |                    |                      |            |
|                               | -10%                           | Brazil                          | 214,406                         | 0                 | 214,406                | 825,609                             | 0                  | 825,609              | 430,634                         | 0                 | 430,634                | 915,687                             | 0                  | 915,687              |            |
|                               | -34%                           | Chile                           | 304,950                         | 0                 | 304,950                | 920,963                             | 0                  | 920,963              | 503,250                         | 0                 | 503,250                | 1,399,292                           | 0                  | 1,399,292            |            |
|                               | 47%                            | Colombia                        | 245,000                         | 0                 | 245,000                | 1,173,410                           | 0                  | 1,173,410            | 492,300                         | 0                 | 492,300                | 798,300                             | 0                  | 798,300              |            |
|                               | -28%                           | Costa Rica                      | 67,245                          | 0                 | 67,245                 | 270,595                             | 0                  | 270,595              | 167,600                         | 0                 | 167,600                | 376,600                             | 0                  | 376,600              |            |
|                               | 45%                            | Peru                            | 196,000                         | 0                 | 196,000                | 400,000                             | 0                  | 400,000              | 88,000                          | 0                 | 88,000                 | 276,500                             | 0                  | 276,500              |            |
|                               | -3%                            | <b>Ttl LATIN AMERICA/CARIBB</b> | <b>1,330,515</b>                | <b>0</b>          | <b>1,330,515</b>       | <b>4,343,054</b>                    | <b>0</b>           | <b>4,343,054</b>     | <b>1,967,845</b>                | <b>0</b>          | <b>1,967,845</b>       | <b>4,460,625</b>                    | <b>0</b>           | <b>4,460,625</b>     |            |
|                               | -1%                            | <b>Total AMERICAS</b>           | <b>9,144,206</b>                | <b>0</b>          | <b>9,144,206</b>       | <b>20,687,299</b>                   | <b>0</b>           | <b>20,687,299</b>    | <b>10,209,743</b>               | <b>0</b>          | <b>10,209,743</b>      | <b>20,874,122</b>                   | <b>0</b>           | <b>20,874,122</b>    |            |
|                               | 27%                            |                                 | <b>NORTHEAST ASIA</b>           |                   |                        |                                     |                    |                      |                                 |                   |                        |                                     |                    |                      |            |
|                               |                                | -7%                             | China/HongKong                  | 5,067,288         | 13,291,940             | 18,359,228                          | 10,215,606         | 17,459,244           | 27,674,850                      | 5,233,872         | 17,589,067             | 22,822,939                          | 8,662,895          | 21,140,353           | 29,803,248 |
| -27%                          |                                | Japan                           | 3,903,175                       | 0                 | 3,903,175              | 8,001,121                           | 0                  | 8,001,121            | 6,201,049                       | 47,646            | 6,248,695              | 10,944,790                          | 47,646             | 10,992,436           |            |
| -50%                          |                                | South Korea                     | 2,732,307                       | 0                 | 2,732,307              | 6,159,716                           | 0                  | 6,159,716            | 5,933,011                       | 0                 | 5,933,011              | 12,401,937                          | 0                  | 12,401,937           |            |
| -21%                          |                                | Taiwan                          | 504,000                         | 0                 | 504,000                | 970,700                             | 0                  | 970,700              | 655,700                         | 0                 | 655,700                | 1,236,208                           | 0                  | 1,236,208            |            |
| -21%                          |                                | <b>Ttl NORTHEAST ASIA</b>       | <b>12,206,770</b>               | <b>13,291,940</b> | <b>25,498,710</b>      | <b>25,347,143</b>                   | <b>17,459,244</b>  | <b>42,806,387</b>    | <b>18,023,632</b>               | <b>17,636,713</b> | <b>35,660,345</b>      | <b>33,245,830</b>                   | <b>21,187,999</b>  | <b>54,433,829</b>    |            |
|                               |                                | <b>SOUTHEAST ASIA</b>           |                                 |                   |                        |                                     |                    |                      |                                 |                   |                        |                                     |                    |                      |            |
| -48%                          |                                | Indonesia                       | 90,494                          | 0                 | 90,494                 | 497,501                             | 0                  | 497,501              | 68,040                          | 0                 | 68,040                 | 965,712                             | 0                  | 965,712              |            |
| 80%                           |                                | Malaysia                        | 189,260                         | 0                 | 189,260                | 765,286                             | 0                  | 765,286              | 185,500                         | 0                 | 185,500                | 425,444                             | 0                  | 425,444              |            |
| 122%                          |                                | Singapore                       | 344,471                         | 0                 | 344,471                | 1,045,998                           | 0                  | 1,045,998            | 196,000                         | 0                 | 196,000                | 470,151                             | 0                  | 470,151              |            |
| 83%                           |                                | Thailand                        | 421,550                         | 768,100           | 1,189,650              | 1,517,800                           | 799,811            | 2,317,611            | 668,900                         | 0                 | 668,900                | 1,265,300                           | 0                  | 1,265,300            |            |
| -17%                          |                                | Vietnam                         | 1,405,600                       | 392,471           | 1,798,071              | 3,333,483                           | 959,268            | 4,292,751            | 1,965,400                       | 113,353           | 2,078,753              | 5,077,472                           | 113,353            | 5,190,825            |            |
| 6%                            |                                | <b>Ttl SOUTHEAST ASIA</b>       | <b>2,557,383</b>                | <b>1,160,571</b>  | <b>3,717,954</b>       | <b>7,328,662</b>                    | <b>1,759,079</b>   | <b>9,087,741</b>     | <b>3,220,162</b>                | <b>113,353</b>    | <b>3,333,515</b>       | <b>8,454,971</b>                    | <b>113,353</b>     | <b>8,568,324</b>     |            |
|                               |                                | <b>SOUTH/CENTRAL ASIA</b>       |                                 |                   |                        |                                     |                    |                      |                                 |                   |                        |                                     |                    |                      |            |
| 0%                            |                                | Afghanistan                     | 436,000                         | 27,248            | 463,248                | 1,339,000                           | 112,298            | 1,451,298            | 0                               | 0                 | 0                      | 0                                   | 0                  | 0                    |            |
| -39%                          |                                | India                           | 296,214                         | 33,390,881        | 33,687,095             | 856,827                             | 55,141,353         | 55,998,180           | 1,291,052                       | 53,615,738        | 54,906,790             | 5,040,455                           | 86,450,261         | 91,490,716           |            |
| 235%                          |                                | Kazakhstan                      | 176,000                         | 0                 | 176,000                | 1,144,000                           | 0                  | 1,144,000            | 132,000                         | 33,264            | 165,264                | 308,000                             | 33,264             | 341,264              |            |
| 182%                          |                                | Pakistan                        | 769,000                         | 99,676            | 868,676                | 1,613,900                           | 451,731            | 2,065,631            | 169,000                         | 65,147            | 234,147                | 483,050                             | 249,349            | 732,399              |            |
| -34%                          |                                | <b>Ttl SOUTH/CENTRAL ASIA</b>   | <b>1,853,214</b>                | <b>33,517,805</b> | <b>35,371,019</b>      | <b>5,305,727</b>                    | <b>55,705,382</b>  | <b>61,011,109</b>    | <b>1,848,052</b>                | <b>53,714,149</b> | <b>55,562,201</b>      | <b>6,263,505</b>                    | <b>86,732,874</b>  | <b>92,996,379</b>    |            |
|                               | <b>AUSTRALASIA/OCEANIA</b>     |                                 |                                 |                   |                        |                                     |                    |                      |                                 |                   |                        |                                     |                    |                      |            |
| -4%                           | New Zealand                    | 82,250                          | 0                               | 82,250            | 611,690                | 0                                   | 611,690            | 446,450              | 0                               | 446,450           | 636,600                | 0                                   | 636,600            |                      |            |
| -25%                          | <b>Ttl AUSTRALASIA/OCEANIA</b> | <b>149,254</b>                  | <b>0</b>                        | <b>149,254</b>    | <b>793,976</b>         | <b>0</b>                            | <b>793,976</b>     | <b>646,894</b>       | <b>0</b>                        | <b>646,894</b>    | <b>1,061,652</b>       | <b>0</b>                            | <b>1,061,652</b>   |                      |            |
| -28%                          | <b>Total ASIA-PACIFIC</b>      | <b>16,766,621</b>               | <b>47,970,316</b>               | <b>64,736,937</b> | <b>38,775,508</b>      | <b>74,923,705</b>                   | <b>113,699,213</b> | <b>23,738,740</b>    | <b>71,464,215</b>               | <b>95,202,955</b> | <b>49,025,958</b>      | <b>108,034,226</b>                  | <b>157,060,184</b> |                      |            |
|                               | <b>WESTERN EUROPE</b>          |                                 |                                 |                   |                        |                                     |                    |                      |                                 |                   |                        |                                     |                    |                      |            |
| -22%                          | Belgium                        | 832,588                         | 0                               | 832,588           | 2,064,588              | 0                                   | 2,064,588          | 1,055,000            | 0                               | 1,055,000         | 2,633,000              | 0                                   | 2,633,000          |                      |            |
| -3%                           | Denmark                        | 132,000                         | 0                               | 132,000           | 1,320,064              | 0                                   | 1,320,064          | 345,455              | 0                               | 345,455           | 1,355,174              | 0                                   | 1,355,174          |                      |            |
| 25%                           | France                         | 2,148,304                       | 0                               | 2,148,304         | 4,067,181              | 0                                   | 4,067,181          | 927,876              | 0                               | 927,876           | 3,243,675              | 0                                   | 3,243,675          |                      |            |
| 13%                           | Germany                        | 8,240,587                       | 64,305                          | 8,304,892         | 20,763,216             | 64,305                              | 20,827,521         | 4,888,995            | 0                               | 4,888,995         | 18,369,377             | 0                                   | 18,369,377         |                      |            |
| 17%                           | Greece                         | 264,000                         | 0                               | 264,000           | 1,331,067              | 31,847                              | 1,362,914          | 386,500              | 31,190                          | 417,690           | 1,134,500              | 31,190                              | 1,165,690          |                      |            |
| 0%                            | Italy                          | 4,933,695                       | 155,155                         | 5,088,850         | 11,712,202             | 246,838                             | 11,959,040         | 5,833,450            | 347,468                         | 6,180,918         | 11,496,249             | 438,764                             | 11,935,013         |                      |            |
| -16%                          | Netherlands                    | 5,417,114                       | 0                               | 5,417,114         | 10,099,533             | 0                                   | 10,099,533         | 4,332,660            | 0                               | 4,332,660         | 12,074,141             | 0                                   | 12,074,141         |                      |            |
| -11%                          | Norway                         | 176,000                         | 0                               | 176,000           | 1,100,071              | 0                                   | 1,100,071          | 264,000              | 0                               | 264,000           | 1,232,000              | 0                                   | 1,232,000          |                      |            |
| 40%                           | Portugal                       | 132,000                         | 0                               | 132,000           | 308,000                | 0                                   | 308,000            | 132,000              | 0                               | 132,000           | 220,000                | 0                                   | 220,000            |                      |            |
| 10%                           | Spain                          | 10,008,213                      | 124,557                         | 10,132,770        | 33,313,568             | 216,294                             | 33,529,862         | 13,268,238           | 150,262                         | 13,418,500        | 30,359,480             | 165,904                             | 30,525,384         |                      |            |
| -16%                          | Sweden                         | 554,443                         | 0                               | 554,443           | 1,064,885              | 0                                   | 1,064,885          | 654,400              | 0                               | 654,400           | 1,264,800              | 0                                   | 1,264,800          |                      |            |
| -37%                          | United Kingdom                 | 778,351                         | 12,242                          | 790,593           | 2,925,551              | 12,242                              | 2,937,793          | 2,106,875            | 62,767                          | 2,169,642         | 4,623,980              | 62,767                              | 4,686,747          |                      |            |
| 2%                            | <b>Ttl WESTERN EUROPE</b>      | <b>33,836,695</b>               | <b>356,259</b>                  | <b>34,192,954</b> | <b>90,464,240</b>      | <b>571,526</b>                      | <b>91,035,766</b>  | <b>34,231,449</b>    | <b>591,687</b>                  | <b>34,823,136</b> | <b>88,352,631</b>      | <b>698,625</b>                      | <b>89,051,256</b>  |                      |            |

| Global<br>Percent<br>Total<br>Shipments | 2022/23<br>vs.<br>2021/22<br>YTD<br>+ / - | World Region<br>Destination       | 2022 - 2023 - Current           |                   |                    | 2022 - 2023 - YTD                   |                   |                    | 2021 - 2022 - Current           |                   |                    | 2021 - 2022 - YTD                   |                    |                    |
|---|---|-----------------------------------|---------------------------------|-------------------|--------------------|-------------------------------------|-------------------|--------------------|---------------------------------|-------------------|--------------------|-------------------------------------|--------------------|--------------------|
|   |   |                                   | Current Month - September, 2022 |                   |                    | August 1 through September 30, 2022 |                   |                    | Current Month - September, 2021 |                   |                    | August 1 through September 30, 2021 |                    |                    |
|   |   |                                   | SHELLED                         | NKW<br>INSHELL    | Month<br>TOTAL     | SHELLED                             | NKW<br>INSHELL    | YTD<br>TOTAL       | SHELLED                         | NKW<br>INSHELL    | Month<br>TOTAL     | SHELLED                             | NKW<br>INSHELL     | YTD<br>TOTAL       |
|   |   |                                   | 62%                             | 38%               | 100%               | 73%                                 | 27%               | 100%               | 53%                             | 47%               | 100%               | 63%                                 | 37%                | 100%               |
| 24%                                     |   | <b>CENTRAL/EASTERN EUROPE</b>     |                                 |                   |                    |                                     |                   |                    |                                 |                   |                    |                                     |                    |                    |
|   | 191%                                      | Bulgaria                          | 43,900                          | 0                 | 43,900             | 639,650                             | 0                 | 639,650            | 0                               | 0                 | 0                  | 220,000                             | 0                  | 220,000            |
|   | -37%                                      | Croatia                           | 132,000                         | 0                 | 132,000            | 352,000                             | 0                 | 352,000            | 256,000                         | 0                 | 256,000            | 563,000                             | 0                  | 563,000            |
|   | 300%                                      | Czech Republic                    | 132,000                         | 0                 | 132,000            | 527,976                             | 0                 | 527,976            | 0                               | 0                 | 0                  | 132,000                             | 0                  | 132,000            |
|   | 253%                                      | Estonia                           | 1,097,805                       | 0                 | 1,097,805          | 3,868,256                           | 0                 | 3,868,256          | 524,000                         | 0                 | 524,000            | 1,095,950                           | 0                  | 1,095,950          |
|   | 166%                                      | Georgia                           | 607,000                         | 0                 | 607,000            | 1,170,250                           | 0                 | 1,170,250          | 396,000                         | 0                 | 396,000            | 440,000                             | 0                  | 440,000            |
|   | -9%                                       | Latvia                            | 44,000                          | 0                 | 44,000             | 352,000                             | 0                 | 352,000            | 176,000                         | 0                 | 176,000            | 388,000                             | 0                  | 388,000            |
|   | -38%                                      | Lithuania                         | 220,000                         | 0                 | 220,000            | 571,150                             | 0                 | 571,150            | 483,950                         | 0                 | 483,950            | 923,950                             | 0                  | 923,950            |
|   | 41%                                       | Poland                            | 396,800                         | 0                 | 396,800            | 1,048,620                           | 0                 | 1,048,620          | 363,067                         | 0                 | 363,067            | 744,824                             | 0                  | 744,824            |
|   | 72%                                       | <b>TII CENTRAL/EASTERN EUROPE</b> | <b>3,201,505</b>                | <b>0</b>          | <b>3,201,505</b>   | <b>9,442,852</b>                    | <b>0</b>          | <b>9,442,852</b>   | <b>2,668,867</b>                | <b>0</b>          | <b>2,668,867</b>   | <b>5,505,574</b>                    | <b>0</b>           | <b>5,505,574</b>   |
|   | 6%  | <b>Total EUROPE</b>               | <b>37,038,200</b>               | <b>356,259</b>    | <b>37,394,459</b>  | <b>99,907,092</b>                   | <b>571,526</b>    | <b>100,478,618</b> | <b>36,900,316</b>               | <b>591,687</b>    | <b>37,492,003</b>  | <b>93,858,205</b>                   | <b>698,625</b>     | <b>94,556,830</b>  |
| 16%                                     |   | <b>MIDDLE EAST</b>                |                                 |                   |                    |                                     |                   |                    |                                 |                   |                    |                                     |                    |                    |
|   | 0%  | Cyprus                            | 80,000                          | 0                 | 80,000             | 336,000                             | 0                 | 336,000            | 0                               | 0                 | 0                  | 0                                   | 0                  | 0                  |
|   | 334%                                      | Israel                            | 644,500                         | 130,032           | 774,532            | 1,768,011                           | 193,594           | 1,961,605          | 191,000                         | 63,005            | 254,005            | 388,500                             | 63,005             | 451,505            |
|   | 71%                                       | Jordan                            | 1,206,275                       | 143,887           | 1,350,162          | 2,648,525                           | 207,135           | 2,855,660          | 636,000                         | 63,900            | 699,900            | 1,606,000                           | 63,900             | 1,669,900          |
|   | 100%                                      | Kuwait                            | 154,000                         | 0                 | 154,000            | 451,700                             | 0                 | 451,700            | 65,800                          | 31,950            | 97,750             | 193,800                             | 31,950             | 225,750            |
|   | 1,656%                                    | Lebanon                           | 160,500                         | 0                 | 160,500            | 500,500                             | 0                 | 500,500            | 0                               | 0                 | 0                  | 28,500                              | 0                  | 28,500             |
|   | 104%                                      | Saudi Arabia                      | 1,100,000                       | 0                 | 1,100,000          | 2,200,000                           | 0                 | 2,200,000          | 659,850                         | 29,597            | 689,447            | 1,046,850                           | 29,597             | 1,076,447          |
|   | 107%                                      | Turkey                            | 2,735,764                       | 2,195,488         | 4,931,252          | 9,607,424                           | 2,461,673         | 12,069,097         | 1,412,101                       | 2,509,419         | 3,921,520          | 2,977,101                           | 2,851,739          | 5,828,840          |
|   | 39%                                       | United Arab Emirates              | 10,871,550                      | 1,010,263         | 11,881,813         | 23,948,797                          | 1,364,512         | 25,313,309         | 10,587,400                      | 2,150,811         | 12,738,211         | 16,011,050                          | 2,214,485          | 18,225,535         |
|   | 65%                                       | <b>TII MIDDLE EAST</b>            | <b>17,251,589</b>               | <b>3,479,670</b>  | <b>20,731,259</b>  | <b>41,962,957</b>                   | <b>4,226,914</b>  | <b>46,189,871</b>  | <b>13,812,151</b>               | <b>4,848,682</b>  | <b>18,660,833</b>  | <b>22,682,801</b>                   | <b>5,254,676</b>   | <b>27,937,477</b>  |
|   |   | <b>NORTH AFRICA</b>               |                                 |                   |                    |                                     |                   |                    |                                 |                   |                    |                                     |                    |                    |
| 479%                                    | Algeria                                   | 352,000                           | 0                               | 352,000           | 3,300,000          | 0                                   | 3,300,000         | 262,000            | 0                               | 262,000           | 570,000            | 0                                   | 570,000            |                    |
| 200%                                    | Egypt                                     | 176,000                           | 0                               | 176,000           | 395,750            | 0                                   | 395,750           | 44,000             | 0                               | 44,000            | 132,000            | 0                                   | 132,000            |                    |
| 233%                                    | Libya                                     | 0                                 | 0                               | 0                 | 880,000            | 0                                   | 880,000           | 132,000            | 0                               | 132,000           | 264,000            | 0                                   | 264,000            |                    |
| 383%                                    | Morocco                                   | 3,237,050                         | 0                               | 3,237,050         | 10,397,124         | 0                                   | 10,397,124        | 1,054,000          | 0                               | 1,054,000         | 2,151,650          | 0                                   | 2,151,650          |                    |
| 380%                                    | <b>TII NORTH AFRICA</b>                   | <b>3,765,050</b>                  | <b>0</b>                        | <b>3,765,050</b>  | <b>14,972,874</b>  | <b>0</b>                            | <b>14,972,874</b> | <b>1,492,000</b>   | <b>0</b>                        | <b>1,492,000</b>  | <b>3,117,650</b>   | <b>0</b>                            | <b>3,117,650</b>   |                    |
|   | <b>SUB-SAHARAN AFRICA</b>                 |                                   |                                 |                   |                    |                                     |                   |                    |                                 |                   |                    |                                     |                    |                    |
| 368%                                    | South Africa                              | 854,250                           | 0                               | 854,250           | 3,452,525          | 0                                   | 3,452,525         | 463,250            | 0                               | 463,250           | 737,170            | 0                                   | 737,170            |                    |
| 352%                                    | <b>TII SUB-SAHARAN AFRICA</b>             | <b>884,675</b>                    | <b>0</b>                        | <b>884,675</b>    | <b>3,482,950</b>   | <b>0</b>                            | <b>3,482,950</b>  | <b>463,250</b>     | <b>0</b>                        | <b>463,250</b>    | <b>771,145</b>     | <b>0</b>                            | <b>771,145</b>     |                    |
| 103%                                    | <b>Total MIDDLE EAST/AFRICA</b>           | <b>21,901,314</b>                 | <b>3,479,670</b>                | <b>25,380,984</b> | <b>60,418,781</b>  | <b>4,226,914</b>                    | <b>64,645,695</b> | <b>15,767,401</b>  | <b>4,848,682</b>                | <b>20,616,083</b> | <b>26,571,596</b>  | <b>5,254,676</b>                    | <b>31,826,272</b>  |                    |
| 28%                                     | -2%                                       | <b>TOTAL EXPORTS</b>              | <b>84,850,341</b>               | <b>51,806,245</b> | <b>136,656,586</b> | <b>219,788,680</b>                  | <b>79,722,145</b> | <b>299,510,825</b> | <b>86,616,200</b>               | <b>76,904,584</b> | <b>163,520,784</b> | <b>190,329,881</b>                  | <b>113,987,527</b> | <b>304,317,408</b> |
|   | -10%                                      | <b>TOTAL DOMESTIC</b>             |                                 |                   | <b>51,727,960</b>  |                                     |                   | <b>117,175,829</b> |                                 |                   | <b>64,123,307</b>  |                                     |                    | <b>130,680,522</b> |
| 100%                                    | -4%                                       | <b>GRAND TOTAL SHIPMENTS</b>      |                                 |                   | <b>188,384,546</b> |                                     |                   | <b>416,686,654</b> |                                 |                   | <b>227,644,091</b> |                                     |                    | <b>434,997,930</b> |



**Almond Board of California Almond Board  
Quality Control Receipts Report  
Industry Summary**

**August 1, 2022 through September 30, 2022**

| Variety Name                     | From ABC Form<br>1 Total Receipts | From USDA Inspection Certificates |                   | % of Total<br>Receipts | % Rejects    |
|----------------------------------|-----------------------------------|-----------------------------------|-------------------|------------------------|--------------|
|                                  |                                   | Total Receipts                    | Total Inedibles   |                        |              |
| Aldrich                          | 28,505,120                        | 35,555,840                        | 1,027,290         | 2.91%                  | 2.89%        |
| Avalon                           | 1,437,070                         | 1,720,247                         | 68,581            | 0.15%                  | 3.99%        |
| Bennett-Hickman                  | 2,861,492                         | 3,801,398                         | 148,163           | 0.29%                  | 3.90%        |
| Butte                            | 11,214,415                        | 15,501,918                        | 282,556           | 1.15%                  | 1.82%        |
| Butte/Padre                      | 57,575,838                        | 68,312,349                        | 1,134,168         | 5.88%                  | 1.66%        |
| Carmel                           | 13,248,460                        | 20,281,728                        | 399,851           | 1.35%                  | 1.97%        |
| Folsom                           | 58,752                            | 123,264                           | 2,815             | 0.01%                  | 2.28%        |
| Fritz                            | 2,083,833                         | 4,486,190                         | 120,648           | 0.21%                  | 2.69%        |
| Independence                     | 172,278,576                       | 178,002,063                       | 3,591,540         | 17.61%                 | 2.02%        |
| Livingston                       | 842,701                           | 820,234                           | 34,160            | 0.09%                  | 4.16%        |
| Marchini                         | 0                                 | 205,850                           | 4,181             | 0.00%                  | 2.03%        |
| Marcona                          | 112,228                           | 104,584                           | 363               | 0.01%                  | 0.35%        |
| Mission                          | 111,946                           | 288,707                           | 3,587             | 0.01%                  | 1.24%        |
| Mixed                            | 7,442,866                         | 13,284,381                        | 694,747           | 0.76%                  | 5.23%        |
| Mono                             | 142,835                           | 138,728                           | 2,312             | 0.01%                  | 1.67%        |
| Monterey                         | 67,887,998                        | 84,913,377                        | 2,170,876         | 6.94%                  | 2.56%        |
| Morley                           | 84,058                            | 140,350                           | 1,125             | 0.01%                  | 0.80%        |
| Neplus                           | 222,897                           | 309,746                           | 3,511             | 0.02%                  | 1.13%        |
| Nonpareil                        | 550,334,189                       | 587,754,786                       | 11,388,803        | 56.24%                 | 1.94%        |
| Padre                            | 3,275,746                         | 3,726,426                         | 28,222            | 0.33%                  | 0.76%        |
| Peerless                         | 362,801                           | 692,222                           | 3,880             | 0.04%                  | 0.56%        |
| Price                            | 6,328,821                         | 8,199,069                         | 85,464            | 0.65%                  | 1.04%        |
| Ruby                             | 0                                 | 0                                 | 0                 | 0.00%                  | 0.00%        |
| Shasta                           | 10,949,409                        | 11,288,099                        | 165,434           | 1.12%                  | 1.47%        |
| Sonora                           | 4,557,948                         | 7,004,448                         | 174,939           | 0.47%                  | 2.50%        |
| Supareil                         | 2,190,456                         | 2,576,037                         | 77,954            | 0.22%                  | 3.03%        |
| Tokyo                            | 30,559                            | 33,728                            | 254               | 0.00%                  | 0.75%        |
| Winters                          | 1,368,482                         | 1,856,356                         | 55,536            | 0.14%                  | 2.99%        |
| Wood Colony                      | 32,727,101                        | 41,269,043                        | 832,182           | 3.34%                  | 2.02%        |
| <b>Major Varieties Sub Total</b> | <b>978,236,597</b>                | <b>1,092,391,168</b>              | <b>22,503,142</b> | <b>99.97%</b>          | <b>2.06%</b> |
| <b>Minor Varieties Sub Total</b> | <b>276,727</b>                    | <b>570,953</b>                    | <b>12,126</b>     | <b>0.03%</b>           | <b>2.12%</b> |
| <b>Grand Total All Varieties</b> | <b>978,513,324</b>                | <b>1,092,962,121</b>              | <b>22,515,268</b> | <b>100.00%</b>         | <b>2.06%</b> |

**This report is subject to further verification of handler's receipts  
and further reconciliation of USDA Incoming Certificates**

**Almond Board of California**  
**Record Breaking History**  
**Million Pounds**

| <b>Domestic</b> | <b>22/23 vs. 21/22</b> | <b>22/23</b>  | <b>21/22</b>  | <b>20/21</b>  | <b>19/20</b>  | <b>18/19</b>  | <b>17/18</b>  | <b>16/17</b>  | <b>15/16</b>  | <b>14/15</b>  | <b>13/14</b>  |
|-----------------|------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| August          | -1.7%                  | 65.45         | 66.56         | 65.93         | 62.45         | 67.05         | 67.25         | 58.80         | 53.98         | 51.14         | 50.67         |
| September       | -19.3%                 | 51.73         | 64.12         | 63.58         | 54.35         | 50.08         | 50.44         | 58.20         | 50.60         | 48.48         | 49.63         |
| October         |                        |               | 65.19         | 73.76         | 62.55         | 68.18         | 63.91         | 60.11         | 50.50         | 64.23         | 59.42         |
| November        |                        |               | 65.00         | 67.69         | 60.70         | 64.22         | 61.12         | 52.25         | 48.80         | 51.56         | 58.86         |
| December        |                        |               | 64.30         | 60.76         | 57.49         | 53.38         | 52.97         | 49.17         | 42.82         | 48.13         | 47.14         |
| January         |                        |               | 66.57         | 58.76         | 71.17         | 65.30         | 60.18         | 57.29         | 44.99         | 53.07         | 52.25         |
| February        |                        |               | 53.38         | 70.23         | 64.36         | 58.41         | 53.75         | 51.81         | 51.11         | 49.27         | 54.47         |
| March           |                        |               | 71.84         | 71.26         | 79.67         | 60.71         | 63.28         | 56.20         | 41.70         | 56.26         | 57.01         |
| April           |                        |               | 62.43         | 70.07         | 77.70         | 67.67         | 73.30         | 50.77         | 50.95         | 58.74         | 50.87         |
| May             |                        |               | 64.14         | 69.89         | 57.15         | 66.16         | 66.29         | 58.60         | 53.36         | 52.35         | 54.64         |
| June            |                        |               | 63.92         | 65.25         | 58.50         | 57.15         | 62.28         | 65.30         | 53.36         | 54.31         | 53.35         |
| July            |                        |               | 57.18         | 70.89         | 68.15         | 62.87         | 59.95         | 57.47         | 51.03         | 51.86         | 53.50         |
| <b>Total</b>    | <b>-10.33%</b>         | <b>117.18</b> | <b>764.64</b> | <b>808.08</b> | <b>774.25</b> | <b>741.17</b> | <b>734.73</b> | <b>675.96</b> | <b>593.19</b> | <b>639.40</b> | <b>641.81</b> |

| <b>Export</b> | <b>22/23 vs. 21/22</b> | <b>22/23</b>  | <b>21/22</b>    | <b>20/21</b>    | <b>19/20</b>    | <b>18/19</b>    | <b>17/18</b>    | <b>16/17</b>    | <b>15/16</b>    | <b>14/15</b>    | <b>13/14</b>    |
|---------------|------------------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| August        | 15.7%                  | 162.85        | 140.80          | 127.12          | 85.28           | 87.18           | 101.32          | 111.22          | 72.19           | 90.55           | 97.26           |
| September     | -16.4%                 | 136.66        | 163.52          | 197.39          | 141.89          | 118.77          | 140.14          | 143.36          | 92.38           | 114.55          | 127.48          |
| October       |                        |               | 151.88          | 235.92          | 202.95          | 178.93          | 182.58          | 175.44          | 112.08          | 140.41          | 169.19          |
| November      |                        |               | 155.90          | 195.49          | 175.19          | 173.41          | 167.34          | 135.26          | 91.72           | 94.00           | 139.58          |
| December      |                        |               | 124.50          | 196.14          | 148.47          | 146.22          | 151.59          | 107.05          | 92.60           | 100.00          | 110.46          |
| January       |                        |               | 110.64          | 135.53          | 149.32          | 144.31          | 133.32          | 108.51          | 84.25           | 62.30           | 108.03          |
| February      |                        |               | 145.78          | 163.97          | 137.42          | 128.54          | 136.38          | 100.46          | 103.94          | 90.71           | 94.87           |
| March         |                        |               | 173.14          | 195.39          | 128.56          | 124.24          | 130.67          | 121.99          | 119.38          | 133.88          | 94.28           |
| April         |                        |               | 182.81          | 179.84          | 103.50          | 109.34          | 103.10          | 101.21          | 116.59          | 92.36           | 86.85           |
| May           |                        |               | 193.40          | 149.51          | 96.74           | 112.56          | 92.01           | 112.09          | 124.71          | 87.25           | 89.09           |
| June          |                        |               | 214.67          | 155.24          | 116.86          | 108.02          | 94.49           | 111.75          | 120.66          | 96.49           | 99.48           |
| July          |                        |               | 112.25          | 158.50          | 111.98          | 91.32           | 83.86           | 96.49           | 87.55           | 70.65           | 79.01           |
| <b>Total</b>  | <b>-1.58%</b>          | <b>299.51</b> | <b>1,869.30</b> | <b>2,090.05</b> | <b>1,598.16</b> | <b>1,522.85</b> | <b>1,516.79</b> | <b>1,424.83</b> | <b>1,218.05</b> | <b>1,173.14</b> | <b>1,295.58</b> |

| <b>Net</b>   | <b>22/23 vs. 21/22</b> | <b>22/23</b>  | <b>21/22</b>    | <b>20/21</b>    | <b>19/20</b>    | <b>18/19</b>    | <b>17/18</b>    | <b>16/17</b>    | <b>15/16</b>    | <b>14/15</b>    | <b>13/14</b>    |
|--------------|------------------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| August       | 10.1%                  | 228.30        | 207.35          | 193.05          | 147.73          | 154.23          | 168.57          | 170.02          | 126.17          | 141.69          | 147.93          |
| September    | -17.2%                 | 188.38        | 227.64          | 260.97          | 196.24          | 168.85          | 190.58          | 201.56          | 142.98          | 163.02          | 177.11          |
| October      |                        |               | 217.07          | 309.68          | 265.50          | 247.11          | 246.49          | 235.55          | 162.58          | 204.64          | 228.61          |
| November     |                        |               | 220.91          | 263.18          | 235.90          | 237.63          | 228.46          | 187.51          | 140.52          | 145.56          | 198.45          |
| December     |                        |               | 188.81          | 256.90          | 205.96          | 199.60          | 204.56          | 156.22          | 135.42          | 148.14          | 157.60          |
| January      |                        |               | 177.21          | 194.29          | 220.50          | 209.61          | 193.50          | 165.80          | 129.24          | 115.37          | 160.27          |
| February     |                        |               | 199.16          | 234.21          | 201.78          | 186.95          | 190.13          | 152.26          | 155.05          | 139.98          | 149.34          |
| March        |                        |               | 244.98          | 266.65          | 208.22          | 184.95          | 193.95          | 178.19          | 161.08          | 190.14          | 151.29          |
| April        |                        |               | 245.24          | 249.91          | 181.19          | 177.01          | 176.40          | 151.98          | 167.55          | 151.09          | 137.72          |
| May          |                        |               | 257.55          | 219.41          | 153.89          | 178.72          | 158.30          | 170.69          | 178.07          | 139.60          | 143.73          |
| June         |                        |               | 278.59          | 220.50          | 175.37          | 165.17          | 156.76          | 177.05          | 174.01          | 150.80          | 152.82          |
| July         |                        |               | 169.42          | 229.39          | 180.13          | 154.19          | 143.81          | 153.97          | 138.58          | 122.51          | 132.51          |
| <b>Total</b> | <b>-4.21%</b>          | <b>416.69</b> | <b>2,633.95</b> | <b>2,898.13</b> | <b>2,372.41</b> | <b>2,264.02</b> | <b>2,251.52</b> | <b>2,100.79</b> | <b>1,811.24</b> | <b>1,812.53</b> | <b>1,937.38</b> |